General Terms and Conditions of Purchase

Effective from November 1st, 2023

Section 1 Scope

(1) These Terms of Purchase apply to all contracts that are concluded between Heidelberger Druckmaschinen AG, one of its subsidiaries or one of its sales partners (hereinafter jointly referred to as "Heidelberg") and the Supplier, and that at least partially pertain to the purchase of goods and/or rights and/or the performance of works or services for Heidelberg. They apply even if Heidelberg is aware of contradictory or different terms of the Supplier and accepts a delivery without reservation.

(2) If these Terms of Purchase are made part of a contract, then they shall additionally apply to contracts concluded later. This also applies even if they are not expressly agreed to in connection with the conclusion of said later contracts. The respective currently applicable version of these Terms of Purchase as of the time the contract is concluded shall be decisive.

(3) Diverging or supplementary general terms and conditions of business of the Supplier are not accepted, even if not expressly rejected.

Section 2 Orders and Contracts

 Before submitting its offer, the Supplier must comprehensively familiarize itself with the task ordered by Heidelberg, including all boundary conditions and interfaces with other tasks, as well as Heidelberg's execution standard. In particular, it must request the necessary information from Heidelberg in writing.
 Orders or contract commissions by Heidelberg are binding only if they are issued by Heidelberg at least in text form.

(3) Heidelberg is entitled to change the time and location of the delivery, as well as the type of packaging, at any time by written notification with a period of notification of at least 14 calendar days before the agreed delivery date. The same applies to changes of product specifications, insofar as these can be implemented within the scope of the Supplier's normal production process without substantial additional expense; in such cases, the notification period pursuant to the sentence above shall amount to at least one month. Heidelberg shall reimburse the Supplier for any substantiated and appropriate additional costs incurred due to the change. If changes of this type result in delivery delays that cannot be avoided by means of reasonable efforts within the Supplier's normal production and business operations, then the originally agreed delivery date shall be postponed accordingly. The Supplier shall inform Heidelberg in writing of the additional costs or delivery delays to be expected in accordance with a careful estimation; this must, however, be done with within five working days after receipt of the notification pursuant to sentence 1.

(4) Heidelberg is entitled to terminate the contract at any time by written declaration stating the grounds if the products ordered can no longer be used in the business operations of Heidelberg due to circumstances occurring after the conclusion of the contract. In such an event, Heidelberg shall compensate the Supplier for the partial performance carried out.

Section 3 Delivery

(1) The Supplier is only permitted to dispatch the delivery objects as express goods or air freight according to special agreement. The transportation must be carried out by a forwarder specified by Heidelberg.

(2) The time of delivery (delivery date or period) specified in the order, or decisively agreed by other means, is binding. Early deliveries or partial deliveries are only permissible with the consent of Heidelberg. The Supplier is obligated to immediately inform Heidelberg in writing if circumstances occur or become apparent that make it impossible to comply with the time of delivery. Acceptance of a late (partial) delivery / (partial) service without reservation does not constitute a waiver of rights or claims on the part of Heidelberg due to the late (partial) delivery/ (partial) service.

(3) If the delivery object is not delivered to the agreed shipping address on schedule, Heidelberg is entitled, after a reasonable grace period set for the Supplier has expired without the desired result being achieved, to withdraw from the contract and to demand damages for non-performance or compensation of wasted expenditures. Heidelberg can withdraw from the agreement immediately without setting a grace period and demand damages for non-performance or compensation of the expenses it has wasted if extraordinary circumstances occur that justify immediate withdrawal in consideration of the interests of both parties. Such circumstances may include that the Supplier's performance can no longer be incorporated into Heidelberg's production process without unreasonable delay or unreasonable additional expense.

(4) If the date by which the delivery must take place at the latest can be determined based on the contract, then the Supplier shall be in default after the end of that day without the need for a reminder from Heidelberg. In the event of delivery default, Heidelberg shall be entitled to the statutory claims without restriction, including the right of withdrawal and the right to damages instead of performance, after a reasonable grace period has expired without the desired result.

(5) If Heidelberg is wholly, partially, or temporarily prevented from accepting the performance of the Supplier by force majeure, Heidelberg shall not be responsible for this. Heidelberg is released from any obligation or duty of acceptance for the duration of the delay and is not liable for resulting damage. If the delay as defined in this paragraph lasts more than 90 calendar days, Heidelberg can terminate the contract by giving written notice without the need for a notice period. This will not give rise to any claims of the Supplier.



Force majeure for the purposes of this paragraph includes all incidents that, due to their occurrence and impact, cannot be prevented by Heidelberg by reasonable measures, in particular events that are beyond its control. This includes but is not limited to war, warlike situations, revolution, coups, uprisings, riots, blockades, embargoes, multi-company labor disputes, epidemics and natural disasters.

(7) Reservations of title of the Supplier shall only apply insofar as they pertain to the payment obligation for the respective products to which the Supplier reserves the reservation of title. In particular, expanded or extended reservations of title are not permissible.

(8) In the event of self-delivery, the Supplier has to conclude a transport insurance policy equivalent to the value of the delivery object that also includes transport within the facilities of Heidelberg up to the place of use.

Section 4 Price and Payment

(1) Prices apply as fixed prices including all incidental costs. They are given excluding value-added tax, which shall be specified separately.

(2) If sliding-scale prices are agreed, then even in the event that the agreed delivery date is exceeded by the Supplier, only the price that would have been calculated in the case of compliance with the delivery deadline shall be paid.

(3) The INCOTERMS in the version applicable at the time of contract conclusion shall apply to the interpretation of commercial clauses. If no special agreement is made, the prices are understood to be delivered duty paid (DDP) including packaging.

(4) Deliveries and services shall only be remunerated if Heidelberg has ordered them at least in text form. This also applies to subsequent changes to the scope of the order. For this, the price level and results of negotiations are taken into consideration.

(5) Payment periods run in accordance with the conditions specified in the order. If payments are made in advance, the invoice amount shall apply minus a 2% discount. The periods described above shall begin when the risk has been transferred to Heidelberg and Heidelberg has received the invoice. The decisive date for the adherence of the payment period shall be the date on which Heidelberg issues the transfer order.

(6) The Heidelberg order number must be specified in all invoices. The order and invoice currencies must be the same. Invoices that do not correspond with these provisions will not be accepted by Heidelberg and will not trigger any maturity.
(7) The Supplier must collect the packaging or parts thereof from the location of the shipping address free of charge at Heidelberg's request.

Section 5 Passing of Risk

Unless otherwise agreed, the risk shall pass to Heidelberg upon handover of the delivery object at the location of the agreed shipping address.

Section 6 Samples, Drawings, Models, and Operating Instructions

(1) Delivery objects manufactured according to Heidelberg's specifications, and according to Heidelberg's drawings in particular, may only be delivered to Heidelberg. This also applies, but not exclusively, when

a) the Supplier has procured tools, models, and other items at its own cost;

b) delivery objects are not accepted due to defects;

c) no further orders or contracts are awarded.

⁽²⁾ Heidelberg reserves all property rights and intellectual property rights to all information and information carriers, particularly samples and drawings, handed over to the Supplier. These documents may not be made accessible to third parties, insofar as they do not concern information that was publicly known or legally shared with the Supplier by third parties before the handover, or that becomes known afterwards. This information and these information carriers must be immediately returned to Heidelberg, or must be verifiably destroyed, as soon as they are no longer necessary for the fulfillment of the Supplier's obligations to Heidelberg. There is no right of retention.

(3) Tools, devices, and models that Heidelberg provides to the Supplier or that are manufactured for contractual purposes and separately billed to Heidelberg by the Supplier shall remain the property of Heidelberg or be transferred to the property of Heidelberg. These must be marked by the Supplier as the property of Heidelberg, stored carefully, protected from damage of any type and secured against unauthorized access, and must only be used for the purposes of the contract. The Supplier shall immediately notify Heidelberg of all non-insignificant damage to these objects. The Supplier is obligated to hand over the objects to Heidelberg in proper condition or verifiably destroy them at Heidelberg's request when they are no longer needed by the Supplier for the fulfillment of the contracts concluded with Heidelberg.

(4) The Supplier is obligated, for itself and for all goods/services it provides, to observe all applicable German and European regulations with regard to the transfer and/or availability and/or attachment of technical or other documents, information, operational or other instructions, declarations and markings and information security. It will provide Heidelberg with operating instructions for the delivery object in all official languages of the European Union in written and electronic form unless otherwise agreed. Heidelberg has the right to use the operating instructions provided by the Supplier wholly or partially in any form. This applies in particular to the integration of the operating instructions into overall operating instructions. Obligations of the Supplier under German or European regulations beyond the regulations of this paragraph remain unaffected.

Section 7 Intellectual Property Rights of Third Parties

The Supplier is liable to Heidelberg for claims that arise from a violation of intellectual property rights and/or of applications for intellectual property rights during the use of the delivery object delivered by the Supplier. The Supplier indemnifies Heidelberg against all claims arising from such violations and undertakes to assume all costs incurred in this context, including the costs of licensing fees that may have to be paid as well as appropriate legal costs. In addition, the Supplier shall support Heidelberg in any judicial or extra-judicial confrontations with the holder of the intellectual property rights.

Section 8 Claims for Defects

(1) Within the period specified in paragraph 2, the Supplier guarantees that the delivery object does not exhibit any defects of quality or title. A defect of this kind is deemed to exist if the delivery object does not correspond to the contractually agreed or typical purpose of use, the recognized rules of technology, the latest state of information security technology or the applicable statutory and official provisions, especially licensing regulations, occupational health and safety provisions, and accident prevention regulations, at the time of the passing of risk. If CE, DIN, ISO, VDE, VDI, DVGW standards or equivalent standards are applicable to the delivery object, then it must be in compliance with these at the time of the passing of risk. The provisions of this paragraph also apply if construction or installation work must be performed by the Supplier in connection with the delivered goods. The acceptance or approval of the submitted samples or prototypes does not constitute a waiver of warranty claims.

(2) All of Heidelberg's claims for defects shall lapse after three years from the passing of risk unless otherwise agreed. Delivery objects that have been used for a building structure in accordance with their typical manner of use and have caused this to be defective are subject to a period of limitation of five years.

(3) Upon receipt of the written notification of defects by the Supplier, the period of limitation for warranty claims is restrained until the Supplier rejects the claims in writing or declares that the defect has been resolved in writing or otherwise refuses to continue negotiations on the claims of Heidelberg in writing.

(4) At its discretion, Heidelberg can either request that the defect be repaired or that a defect-free replacement product be delivered. If the Supplier delivers a replacement, the period specified in paragraph 2 shall recommence for the replaced parts. This does not apply if the supplementary performance is not based on a defect and if, from Heidelberg's perspective, this does not constitute an acknowledgment by the Supplier that it is obliged to do so. In particular, no acknowledgment shall exist if it is clear from the scope, duration and costs of the subsequent performance that the Supplier did not intend to make such an acknowledgment. In all other respects, the statutory claims for defects apply.

(5) If no other contractual agreements have been made, the following shall apply: the period for complaints of defects that can be identified following an inspection that goes beyond a mere receiving inspection shall amount to two weeks beginning from the handover. In the event of concealed defects, this period shall begin upon discovery of the defect.

(6) Heidelberg is entitled to resolve defects itself, have defects resolved by third parties, or otherwise procure replacement at the cost of the Supplier if the Supplier refuses the fulfillment of its obligations due to Heidelberg's claims for defects or does not fulfill these obligations within a reasonable period.

(7) The Supplier shall indemnify Heidelberg of any costs that Heidelberg incurs as a result of the fact that claims are asserted against Heidelberg for damages, the cause of which is to be attributed to the scope of responsibility of the Supplier. This shall also apply if a claim is asserted against Heidelberg based on the Produkthaftungsgesetz (German Product Liability Act).

Section 9 Liability / Insurance / Minimum Wage

(1) The Supplier is liable under the statutory provisions. The Supplier is liable for all damage to Heidelberg for which the Supplier, its personnel, and other third parties employed by it within the scope of the project are to blame. Furthermore, the Supplier shall indemnify Heidelberg of any costs that Heidelberg incurs as a result of the fact that claims are asserted against Heidelberg for damages caused by its delivery objects or performed services, the cause of which is to be attributed to the scope of responsibility of the Supplier. This includes the costs of any precautionary recall campaigns (machinery clause) and also applies in the event of claims asserted based on the Produkthaftungsgesetz (German Product Liability Act) or Umwelthaftungsgesetz (German Environmental Liability Act) or claims pursuant to the EU General Data Protection Regulation or other statutory information security requirements.

(2) The Supplier must take out expanded operational and product liability insurance (with a machinery clause if this is required for the relevant delivery) including the full coverage according to the so-called product liability model, i.e. particularly also for the costs of disassembly and installation, with a coverage amount of at least EUR 5 million.



The Supplier must present a confirmation of insurance to Heidelberg on request, from which the conclusion of the above-mentioned Insurance results. The Supplier is obligated to immediately inform Heidelberg of every contract termination or change in coverage, regardless of grounds, but particularly the expiration of the contract without the conclusion of a succeeding contract. The Supplier's contractual and statutory liability is not affected by the scope or amount of its insurance coverage.

(4) The Supplier shall ensure that it complies with the provisions of the law regulating a general minimum wage (MiLoG) in the fulfillment of the contract, and in particular that it pays the minimum wage in due time. In addition, it shall ensure that in the case of the engagement of subcontractors, it will not employ any subcontractors that do not pay the minimum wage or do not pay the minimum wage in due time, and will not permit a subcontractor to perform work if they do not do so. The Supplier fully indemnifies Heidelberg against liability under Section 13 MiLoG in conjunction with Section 14 of the Arbeitnehmer-Entsendegesetz (German Employee Secondment Act). If subcontractors are engaged, the Supplier undertakes to ensure that the subcontractor also fully indemnify Heidelberg.

Section 10 Confidentiality

(1) Each contractual party commits to the following with regard to all contractspecific information of any type or form received from the other contractual party or from an associated company of the other contractual party (hereinafter referred to as "Confidential Information"):

- i. to treat it confidentially by taking appropriate secrecy measures and protect it against unauthorized access,
- ii. to use it exclusively for purposes relating to the contract and
- to return or delete it after the end of the contract or at the request of the other contractual party unless this violates statutory retention requirements or requires an inordinate amount of technical effort.

"Associated companies" are companies in which the contractual parties or their parent companies hold a direct or indirect stake of at least 50%.

(2) The obligations stated in this Section 8, paragraph 1, sentence 1, also apply to knowledge gained from Confidential Information. Confidential Information must not be examined, reverse engineered, replicated or decompiled without the prior permission of the other contractual party. The obligations stated in this Section 8, paragraphs 1 and 2, do not apply to Confidential Information

- that was generally known at the time of its disclosure or that becomes known by legal means later on,
- that was already known to the other contractual partner by legal means before being disclosed,
- iii. that was demonstrably independently obtained by the other contractual partner or
- iv. that was expressly released for publication by the other contractual partner.

If a contractual party is legally obligated to disclose information to authorities or courts, the other contractual party shall be informed thereof in writing without delay, to the extent legally permissible, and the scope of the disclosure shall be minimized.

(3) Confidential Information may be made available to associated companies, own employees, representatives, subcontractors and consultants only if this is absolutely necessary for the execution of the contract and they are obliged to maintain confidentiality in accordance with this confidentiality agreement. The disclosing contractual party shall remain responsible for the aforementioned recipients complying with the obligations in this confidentiality agreement.
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(4) The obligations in this section continue to apply for three years after the contract is ended.

Section 11 IT Security

(1) If and to the extent that access to the Heidelberg premises and/or IT systems is necessary for the provision of the service, the Supplier shall comply with the applicable regulations of Heidelberg.

(2) The Supplier shall inform Heidelberg immediately in text form if it becomes aware of or has reasonable grounds to suspect information security breaches (including breaches of personal data protection) or other tampering with the processing sequence affecting Heidelberg data and services and shall immediately – in coordination with Heidelberg – take all necessary steps to clarify the facts and to limit the damage.

(3) The Supplier shall take appropriate technical and organizational measures to protect the services, in particular the Heidelberg data processed with them. Heidelberg may demand appropriate, regular written proof (in particular by means of suitable certificates, such as ISO 27001) of the implementation of and compliance with these measures. If there is cause for doubt, the Supplier will also allow Heidelberg to visit the site and will provide the required information.

(4) If the Supplier employs third parties to provide the service in compliance with the contract, the Supplier undertakes to commit the third party or parties to comply with the provisions of this Section 11.



Section 12 Assignation, Offsetting, Right of Retention

(1) Claims of the Supplier arising from the contract may not be assigned in full or in part without the written consent of Heidelberg. This does not apply to pecuniary claims.

(2) Offsetting or exercise of the right of retention by the Supplier is permitted only with undisputed, acknowledged, or legally enforceable claims.

(3) Heidelberg shall be entitled to rights of offsetting and retention as well as the defense of non-performance of the contract to the extent provided by law. In particular, Heidelberg shall be entitled to withhold payments due as long as Heidelberg still has claims against the Supplier arising from incomplete or defective performance.

(4) The Supplier must notify Heidelberg immediately in writing of any transfer of the contract by operation of law and of any change in the Supplier's company.

Section 13 Compliance

(1) The Supplier undertakes to comply with the standards set forth in the latest version of the code of conduct for business partners of Heidelberg ("Code of Conduct"), available at www.heidelberg.com/Compliance.

(2) The Supplier undertakes to take all necessary and appropriate measures to prevent corruption, ensure fair competition and prevent crimes in this context.

(3) The Supplier undertakes to pass on the Code of Conduct to its employees, subcontractors and third parties used in connection with the performance of the contractual obligations and to use its best efforts to oblige them accordingly and to regularly verify compliance with the obligations.

Section 14 Quality

The Supplier shall implement and maintain effective quality assurance and provide Heidelberg with evidence of this upon request. For this purpose, the Supplier shall use a quality assurance system with the elements of ISO 9000 ff. or equivalent. Heidelberg is entitled to inspect the Supplier's quality assurance system itself or through third parties commissioned by Heidelberg after giving notice.

Section 15 Place of Performance, Venue, and Applicable Law

(1) The place of performance for all contractual obligations of the Supplier is the place of the shipping address.

(2) In the case of contracts with businesspeople and also with legal entities under public law or special funds under public law, Heidelberg is agreed as the exclusive venue.

(3) The substantive law of the Federal Republic of Germany shall apply exclusively, to the exclusion of (i) the United Nations Convention on Contracts for the International Sale of Goods of April 11, 1980 ("CISG") and (ii) the conflict of laws rules applicable in Germany.

Section 16 Subsidiary Agreements, Partial Unenforceability

(1) Amendments/additions to contracts concluded within the scope of these Terms of Purchase, as well as the annulment thereof, must be made in writing. This written form requirement can be waived only in writing. There are no verbal subsidiary agreements or assurances. The use of a simple electronic signature by a certified signature provider (such as DocuSign, Adobe Sign, etc.) fulfills the agreed written form requirement.

(2) If any provision of a contract is or becomes invalid in whole or in part, this will not affect the validity of the remaining provisions.

Section 17 Data Protection

(1) If Heidelberg provides the Supplier with personal data of its employees (hereinafter referred to as "Personal Data") in the course of implementing the contract or if the Supplier obtains knowledge of this Personal Data in any other way, the following provisions shall apply:

(2) Personal data disclosed in the aforementioned manner and not processed on behalf of Heidelberg may be processed by the Supplier solely for the purpose of processing the contract and may not – except where permitted by law – be processed in any other way. In particular, the Personal Data must not be disclosed to third parties and/or analyzed for the Supplier's own purposes and/or used to create profiles.

(3) The Supplier may further process the Personal Data, in particular pass it on to its group companies for the performance of the relevant contract, to the extent permitted by law.

(4) The Supplier shall ensure that the Personal Data is made accessible only to those employees of the Supplier who are deployed for the performance of the relevant contract and also only to the extent required for the performance of this contract (need-to-know principle). The Supplier shall design its internal organization in such a way that it meets the requirements of the applicable data protection law, and in particular shall take technical and organizational measures to adequately protect the Personal Data against misuse and loss. (5) The Supplier shall not acquire any rights to the Personal Data and shall be obliged to correct, delete and/or restrict the processing of the Personal Data at any time under the statutory conditions. Rights of retention with regard to Personal Data are excluded.

(6) In addition to its legal obligations, the Supplier shall notify Heidelberg without delay, at the latest within 24 hours, of any breach of the protection of Personal Data, in particular in the event of loss. Upon termination of the relevant contract, the Supplier shall delete the Personal Data, including any copies made, in accordance with the statutory requirements.